

For Immediate Release January 14, 2019

Tompkins International Recognized as a Best Logistics Consulting Firm by ALM Intelligence

MEDIA CONTACT:

Andrea Epstein: 919.855.5458

The ALM Vanguard: Logistics Consulting report sites Tompkins International as a top provider.

Raleigh, NC – Tompkins International has been recognized as a top leader in the consulting industry by ALM Intelligence Consulting division, previously known as Kennedy Consulting. Tompkins International was selected due to the ability to create impact for clients and overall logistics consulting capabilities.

<u>ALM Intelligence</u> states the following about Tompkins International. "As a boutique firm specializing in logistics and distribution, Tompkins International's experienced consultants bring a highly informed point of view in collaborating with client teams to develop customized solutions that enhance agility and flexibility when responding to changing market conditions.

Tompkins International emphasizes leadership education through coaching, workshops, conferences, and webinars that help provide context around the strategic decisions that clients need to make in responding to a dynamic marketplace. The firm hosts an Emerging Technology Center for clients to see, learn, and test new technologies (automation, robotics, sensors) and sponsors a members-only benchmarking consortium for shippers and 3PL providers to share best practices.

Tompkins International's approach is, building on its engineering heritage, the firm takes a leadership role in helping its clients transform their operations to address disruptive trends in retailing, customer buying habits, and digital and automation technologies.

Tompkins International's practice structure is, as a logistics and distribution consulting firm and systems integrator, specializing in optimizing warehouse and transportation operations, but also offering upstream supply chain services in planning and manufacturing operations.

Tompkins International's consultants help identify and solve client issues through the development of highly customized solutions. Service delivery begins with assessments that include a mapping of product, information and cash flows, followed by an assessment and benchmarking of the clients' current performance against its business objectives and customer needs. A SWOT analysis reveals current state issues followed by a series of brainstorming exercises to consider potential improvement opportunities that span network design, warehouse operations or organizational design. The team prioritizes each opportunity by analyzing the costs, benefits, and risks and seeks approval with business case preparation for the most viable options."

ALM Intelligence has been researching the management, financial, and IT consulting industry for over 40 years, studying the global consulting marketplace at multiple levels. The resulting market analyses help buyers of consulting services to effectively target best in class providers, and help consulting providers to identify and evaluate business opportunities.

"We are honored to receive recognition from ALM Intelligence as a best-in-class consulting firm," stated <u>Jim Tompkins</u>, CEO of Tompkins International. "This recognition supports that Tompkins is a firm that maximizes supply chain performance and value creation."

About Tompkins International

A supply chain consulting and implementation firm that maximizes supply chain performance and value creation. We enable clients to be more profitable and valuable, while also becoming more agile, flexible, and adaptive to the marketplace. Tompkins collaborates with client teams to develop improved operations strategies, supply chain planning, and execution across all the Mega Processes of supply chains (PLAN-BUY-MAKE-MOVE-DISTRIBUTE-SELL). Tompkins is headquartered in Raleigh, NC and has offices throughout North America and in Europe and Asia. For more information about Tompkins International visit: www.tompkinsinc.com.

###